

### Finnfund is a development financier

We build a sustainable world by investing in responsible and profitable businesses in developing countries.

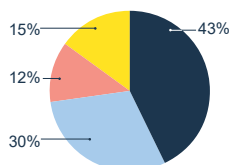
Climate change, youth unemployment and other global challenges call for urgent private investments. We make those investments happen in a sustainable and profitable manner.

### Our investment criteria are profitability, sustainability and positive development impact.

- 40 years of experience
- EUR 200–250 million invested in 20–30 projects per year
- 80 employees in Helsinki
- Portfolio EUR 607 million
- Funding from the Finnish government, retained earnings from investments and loans from the private capital markets
- Owned by the State of Finland 94.4%, Finnvera 5.5%, Confederation of Finnish Industries 0.1%

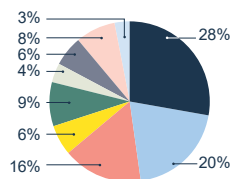
### Our portfolio

Total EUR 607 million  
(30 September 2019)



#### By instrument

- Loan
- Equity
- Mezzanine
- Fund



#### By industry

- Energy (incl. funds 1%)
- Forestry (incl. funds 3%)
- Financial sector (incl. funds 0.6%)
- Industrial production
- SME and other funds
- Other infrastructure
- Telecommunications
- Agriculture (incl. funds 2%)
- Hotels

For more information, please visit  
[www.finnfund.fi](http://www.finnfund.fi)



### Gender

Investments to empower women economically, promote women's role in leadership and the markets, and improve access to services and products that benefit especially women.



### Climate

Investments in climate actions, including renewable energy, energy efficiency, sustainable forestry and adapting agriculture to climate change.



### Sustainable agriculture



### Renewable energy



### Sustainable forestry



### Financial institutions

## How and where we invest

We only finance projects with responsible implementation, lasting development impact and financial returns that reflect the risk. Our investments vary from one million to 25 million euros, with Finnfund always carrying a smaller share than the project sponsor. We invest directly or through funds which enable us to finance also smaller companies. We finance both greenfield and expansion projects.

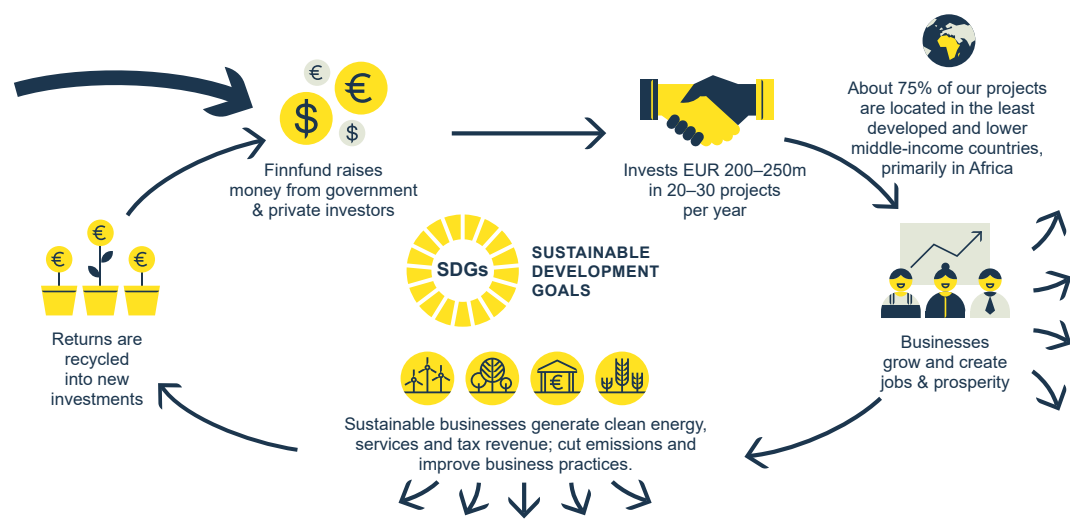
### Tailored financing instruments:

- equity as a minority shareholder
- mezzanine financing to improve capital structure
- loans with maturities of up to 15 years.

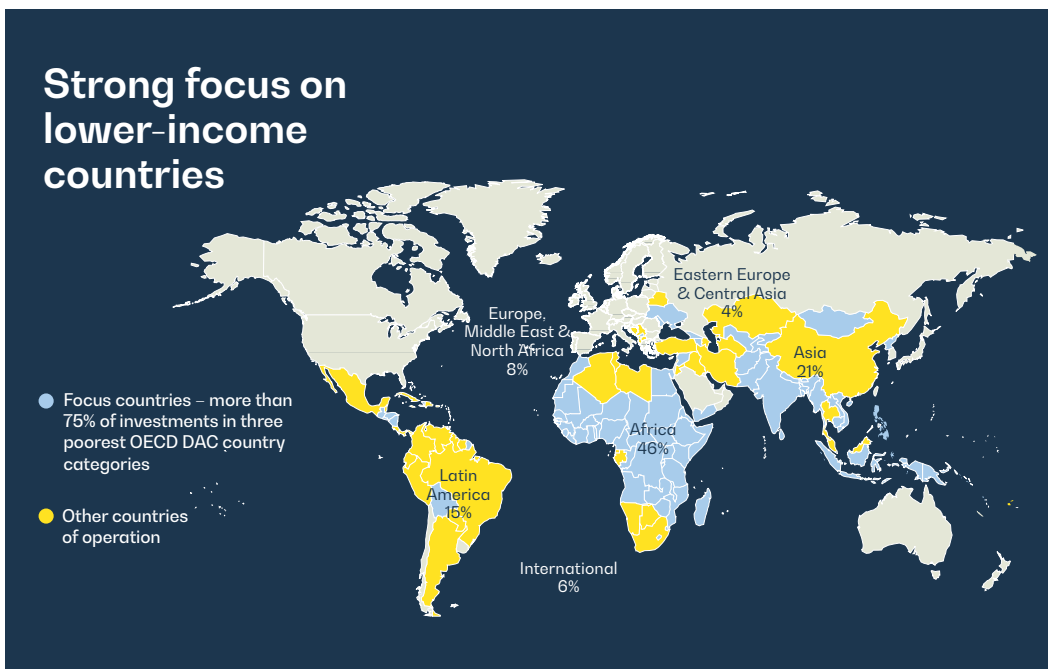
## Sustainability is at the core of our work

Assessment and development of sustainability are an essential part of Finnfund's investment process. We adhere to international sustainability practices, such as IFC Performance Standards and UNGP, and we expect the same high standards of our investees and partners. We also have our own guidelines regarding, for example, responsible tax.

# Finnfund recycles returns into new investments



## Strong focus on lower-income countries



# Our development impact

We assess potential development impacts of every project prior to the investment decision. This assessment plays a key role in the decision-making. In addition, we determine baseline

indicators for monitoring of the investment. Assessment and monitoring will continue throughout the life cycle of the investment.

## Key figures 2018

### JOBS

Direct investments supported

**56,000**

jobs  
32% for women

Fund portfolio companies supported

**104,000**

jobs  
33% for women

### CLIMATE, CO<sub>2</sub>

Companies emitted

**201 tCO<sub>2</sub>**

per invested million –  
down from the previous  
year by 20%

Companies emitted

**76,000 tCO<sub>2</sub>**

helped avoid

**38,000 tCO<sub>2</sub>**

sequestered

**517,000 tCO<sub>2</sub>**

### GENDER

**32%**

of senior managers  
were women –  
37% in new investments  
made in 2018

**15%**

of board members  
were women –  
17% in new investments  
made in 2018

### SECTORS

#### Energy

Investees generated  
**6,500 GWh** energy

Equivalent to electricity  
consumption of **12.5 million**  
people in operating countries

#### Agriculture

Investees worked with **2.2 million**  
small-scale and livestock  
farmers, **88%** of them women

Food production equivalent to  
daily calorie intake of **350,000**  
people

#### Forestry

**870,000 ha** forest under  
sustainable management, of  
which **815,000** FSC certified

#### Financial institutions

**2 million** loans to MSME clients  
– of which **75%** are women

**6 million** mobile loans  
– of which **32%** to women